

FOR IMMEDIATE RELEASE

RedTail Announces Integration of RedTail EDI with AccountMate 8.2 Software

End-to-End Automation for EDI Transactions for Suppliers and Distributors

WESTBOROUGH, MA, October 7, 2011 – RedTail Solutions, which delivers managed service solutions for electronic data interchange (EDI) and global data synchronization (GDS) to mid-sized suppliers and manufacturers, today announced the availability of an enhanced interface that is integrated with the newly released AccountMate, version 8.2, a popular mid-market accounting solution from AccountMate Software Corporation.

RedTail EDI, a managed EDI service, handles B2B ecommerce between suppliers using AccountMate 8.2 and their trading partners such as Walmart and The Home Depot. The seamless ERP to EDI integration enables efficient and accurate automated processing of large volumes of EDI transactions. As a result, RedTail and AccountMate customers are able to cut costs, improve efficiency, eliminate errors, and accelerate the order-to-cash cycle.

The RedTail EDI Interface to AccountMate, developed by Figtree Consulting, Inc., streamlines EDI operations. For example, EDI purchase orders are seamlessly moved to AccountMate sales orders. Once the items are shipped, information is passed to RedTail EDI to generate and transmit the EDI invoice to the trading partner. RedTail Warehouse Link enables capture of package level details and shipping information to create ASNs automatically. RedTail EDI for AccountMate 8.2 also provides an intuitive interface which simplifies work for order entry and billing clerks. Clear reporting offers straightforward tools for management oversight.

Availability

The AccountMate 8.2 interface for RedTail EDI is available now. RedTail customers can upgrade at no additional charge by contacting RedTail at operations@redtailsolutions.com. The RedTail EDI AccountMate Interface is compatible with AccountMate SQL and SQL Express versions 6 and above.

About AccountMate

Since 1984, AccountMate Software Corporation has provided customers with powerful and flexible accounting and business management software. The availability of source code makes this software highly modifiable so that it can be adapted to any changing business environment. AccountMate accounting modules are available for Microsoft SQL®, Microsoft Express®, and LAN. A wide variety of independently developed programs are also available to further tailor AccountMate software to specific industries. AccountMate products are sold worldwide through authorized resellers. For additional information, visit www.accountmate.com.

About RedTail Solutions, Inc.

RedTail Solutions delivers Managed Services for Electronic Data Interchange (EDI) and Global Data Synchronization (GDS) enabling our customers to optimize trade compliance performance. RedTail's Managed Services seamlessly integrate with Sage, Microsoft, and AccountMate ERP systems to accelerate the order to cash cycle, reduce errors and chargebacks, and ensure product data synchronization. Visit www.redtailsolutions.com.

About Figtree

Figtree Consulting, Inc., based in Morris Plains, NJ, has been a developer of custom business software and nationally distributed software products since 1983. The company provides custom web-based and Windows®-based applications for many industries including distribution, publishing, and banking. Figtree business analysts work closely with clients to develop system requirements and recommend accounting and business procedures. The staff has many years of business experience and includes CPA's and Microsoft certified professionals. For more information, visit www.figtree.com.

All companies and products listed herein are trademarks or registered trademarks of their respective holders.

###

CONTACT:

John Matera

RedTail Solutions

(978) 852-7827

jmatera@redtailsolutions.com