

AccountMate®

PRESS CONTACT

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AccountMate Software Announces Unique “Best of All Worlds” SaaS

PETALUMA, CA (October 3, 2010)—It was announced today at AccountMate Software's annual business conference, that a Software as a Service (SaaS) platform is now available to AccountMate clients. David Render, AccountMate's COO, told the audience that, "Based on the increasing demand and popularity of this type of remote-access hosted model, we are now ready to provide our own unique 'Best of All Worlds' SaaS offering."

Unique to the AccountMate service is the ability for customers to have custom modifications made to their software on the AccountMate SaaS remote server. Render said, "This allows our software users to install the modifications they need for their individual business requirements." Approved third-party Vertical Solution Software can also be installed on the hosted server.

In addition to the standard accounting modules, AccountMate offers a complete CRM product, a Business Intelligence package and a Business Alerts module. To create a completely integrated business solution, Microsoft Exchange Email and Office are available on the same remote server. The client can get all of the AccountMate-supplied offering for a predefined monthly subscription fee.

This SaaS computing is a viable option for those who decide that a remote access strategy is more practical for them than having an on-premise Business Financial System suite, and who do not necessarily feel the need to 'own' the software license.

With this cloud offering, everyone continues to get the same AccountMate intuitive user interface. The big difference between the on-premise solutions and the cloud offerings is that clients' financial systems are housed from the same remote secure environment and can be accessed immediately 24 hours every day. The bonus is that AccountMate's highly customizable functionality is still available through the SaaS option. AccountMate Solution Providers remain the trusted consultants that can provide requested modifications for their clients. This SaaS option enables the added IT resource.

This SaaS model reinforces AccountMate's commitment to their clients to find ways to enable them to focus more on their core business rather than having to worry about their business processes. This remote access is another way for clients to more easily meet the fluctuating demands of running their businesses.

About AccountMate Software Corporation

Founded in 1984, AccountMate develops and markets fully modifiable business accounting software. Systems range from single user versions to those that support over hundreds of users simultaneously. AccountMate software is distributed exclusively through a worldwide channel of Authorized Solution Providers. AccountMate can be reached at (800) 877-8896 or at www.accountmate.com.

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