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### **Tamlin Software Honored by Two Accounting Trade Publications for Outstanding Software Consulting and Sales**

**Dallas, Texas, Jan. 7, 2011** – Based on its work as a leading provider of manufacturing and accounting software and solutions, [Tamlin Software Developers, Inc.](#) was recently honored by two accounting industry trade publications in 2010: [Accounting Today](#) named Tamlin one of its Technology Pacesetters for 2010, and the [Progressive Accountant](#) named Tamlin one of its [VAR Stars](#).

In his [article covering the Pacesetters](#), *Accounting Today* Reporter Seth Fineberg reported, “As the economy begins its recovery, today’s leading resellers and consultants of accounting technology have earned their place on our Technology Pacesetters list of top-flight accounting and ERP VARs not simply by selling the latest software, but by being able to offer essential – often new – services to their clients, and focusing more on key vertical markets. Moreover, since many of the businesses they serve have been hit hard too, resellers of all sizes have had to do more than just push software upgrades and new packages.”

Bob Scott, editor of the *Progressive Accountant* and [Bob Scott’s Insights](#), reported that VAR Stars have a practice involving the sale of mid-market financial software. While most derive significant revenue from other sources, accounting software is the core to their business. Characteristics include diversified product lines, holding on to talent, maintaining or increasing marketing budgets, and performing mergers and acquisitions.

“Tamlin is grateful for the recognition from *Accounting Today* and the *Progressive Accountant*,” says Linda Bryan. “Our close association with AccountMate continues to prove valuable for us as we pursue manufacturing and distribution companies who need to improve their systems and processes.”

#### **About [Tamlin Software Developers, Inc.](#)**

Tamlin Software Developers, Inc., based in Dallas, Texas since 1991, is the developer of Manufacturing Conductor™ software and provides Accounting, Customer Relationship Management, Shop Floor Control, MRP and Enterprise Optimization solutions to small and mid-sized manufacturers, food processors and distributors. Tamlin is dedicated to understanding its customer’s needs and providing the best possible solutions. For more information, visit [Tamlin’s Web site](#), send an [e-mail](#) or call 214-739-6576.

#### **About [AccountMate Software Corporation](#)**

Founded in 1984, AccountMate develops and markets fully modifiable business accounting software. Systems range from single user versions to those that support over hundreds of users simultaneously. AccountMate software is distributed exclusively through a worldwide channel of Authorized Solution Providers. AccountMate can be reached at 800-877-8896 or at [www.accountmate.com](http://www.accountmate.com).