

Dimension Funding Leases AccountMate Software and Client Customizations

New partnership with Dimension Funding gains AccountMate customers multiple options available to encourage leasing of AccountMate Software products, maintenance and modification

Petaluma, CA (<u>PRWEB</u>) April 26, 2013 -- <u>AccountMate Software</u> today announces a new leasing program designed to make it easier for small-to-midsize businesses (SMB) to gain access for its product offerings.

Effective immediately, leasing options through Dimension Funding, LLC are available to cover up to 100 percent of all AccountMate software and maintenance contracts acquired through the company's Authorized Solution Providers. Modification work to meet client requirements may also be covered. This leasing program allows AccountMate Software clients to take immediate advantage of the ERP software system.

"We're confident that the AccountMate Solution Providers will not only be able to drive more business as a result of the leasing program but also close sales faster. It's our experience that customers are more likely to purchase when budget management is less of a concern and when ease of financing is offered during the sale," says John Gallagher, National Account Manager at Dimension Funding.

Lease terms range from 24 to 72 months and end of term options offer the flexibility to walk away from the software, purchase for nominal or fair market value, and extend the current lease or upgrade.

About AccountMate

Founded in 1984, AccountMate develops and markets fully modifiable business accounting software. Systems range from single user versions to those that support hundreds of users simultaneously. AccountMate software is available for local installation, remote hosted or as SaaS. It is distributed exclusively through a worldwide channel of authorized solution providers. AccountMate can be reached at (800) 877-8896 or at www.accountmate.com



Contact Information
Donna DeRosa
AccountMate Software Corp
707-774-7548

Online Web 2.0 Version

You can read the online version of this press release here.