Software That Fits

Why Should You Consider AccountMate Business Intelligence Software?

AccountMate Business Intelligence is an agile decision making solution designed for small to mid-size businesses. Integrating seamlessly to the AccountMate business accounting system equips your company with comprehensive business analysis capability that tracks key metrics and supports better business decisions. For you this means remaining competitive by identifying and responding to company key performance indicators and opportunities quickly.

AccountMate Business Intelligence can benefit your business

Maximize Decision Making: AccountMate Business Intelligence *Powered by ClickBase* consolidates data and information from disparate databases and delivers the information in the format most appropriate or desired by each user. Having the right information at the right time and in the right format, regardless of where that data comes from, enables you to make better informed decisions, reducing risk and increasing your operation's efficiency and effectiveness. Integrating from multiple sources and multiple formats, AccountMate Business Intelligence blends information company-wide and presents through reports, charts, graphs, dashboards or any combination there-of that is relevant to every authorized user by role, responsibility or department. Here's how:

- **Chief Executive Officer, Presidents or Owners** look for trends and track critical business metrics, such as cash flow, inventory levels, back-logs, key performance indicators, receivables and cash position. With AccountMate Business Intelligence, you can analyze using 'slice and dice' capabilities that allow you to drill-down to find discrepancies or opportunities by personnel, department, customer or supplier. System alerts via text or e-mail communicate critical business operating levels in real-time. By eliminating guesswork and system inefficiencies you can quickly respond to critical business challenges, threats or opportunities confidently.

- **Sales Executives** look for trends and metrics that impact sales and revenue generation by geographic territory, product, region, sales office and sales representative. Other key performance indicators such as delivery backlog, inventory relative to backlog, sales commissions and customer problems allow you to effectively monitor, manage and close orders.

- **Operation Executives** analyze key performance indicators such as inventory status, received goods, finished goods, work-in-progress, sales backlogs, employee vacations and the status of production equipment, including machine utilization, maintenance schedule and downtime, which allow you to maximize productivity and to effectively manage costs.

- **Customer Service personnel** need real-time client information. Every authorized user can look up account detail and current as well as historical information for clients or vendors, check inventory

Benefits of AccountMate Business Intelligence:

- Provide key metrics and critical business information when, where and how it's needed

- Deliver key analytics based on integrating data from disparate sources

- Provide current and past company comparisons such as month-to-month or year-to-year

- View pertinent data and reports with 'slice and dice' capabilities

- Present through reports, charts, graphs, dashboards, cubes and Web

- Provide easy-to-use, 'Click'n'Drag' interface that takes only hours, not weeks to master

- Provide visibility of pertinent business activities in real-time

- Provide powerful inquiry, analysis and reporting capability on every desktop

- Customize to fit each user's specific needs with fully secure access with source code options

availability at multiple manufacturing facilities, confirm order status and generate business documents instantly with standard mail merge templates. With "at a glance reporting" and powerful drill-down capability, employees can easily check customer account holds, vendor delivery status and shipment confirmation thereby expediting the entire order fulfillment process from start to finish. AccountMate Business Intelligence equips the customer service team with up-to-the-minute knowledge and information creating a knowledgeable workforce, which ultimately boosts productivity, sales, customer satisfaction and the bottom line.

- **IT Professionals** must maximize the usability of information company-wide while controlling authorization privileges.

AccountMate Business Intelligence provides controlled access which allows users to prepare reports and ad hoc inquiries appropriate to their role or responsibility.

About AccountMate Software Corporation

Founded in 1984, AccountMate develops and markets fully modifiable business accounting software. Systems range from single user versions to those that support hundreds of users simultaneously. AccountMate software is available for local installation or as SaaS. It is distributed exclusively through a worldwide channel of authorized solution providers. AccountMate can be reached at (800) 877-8896 or at **www.accountmate.com**.

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