



In This Issue

- AccountMate Adapts to Changing Business Practices
- AccountMate Education Launches Online Training Class
- JUNE Online Core Product Training for AccountMate SQL/Express: Course Overview, Course Outline, and Course Schedule
- MAY U.S. Holiday: Memorial Day
- Webinar: Nowsight Business Intelligence
- Webinar: APS Payments
- Webinar: RDI-Link for HubSpot
- Extended LAN to SQL/Express Upgrade Promotion to June 30
- Recorded Webinar: AM 11.2 for SQL/Express
- 2020 Payroll Tax Changes
- Technical Notes: Understanding the Effect of Blanket Purchase Orders and Blanket Sales Orders
- Feature Focus Tips (Sales Transaction Report by State)
- Tech Support Tips
- Featured VSPs
- Quick Links

AccountMate Adapts to Changing Business Practices

As many of you have learned to do during this COVID-19 shelter-in-place experience, AccountMate Software Corporation has done some re-inventing ourselves. In the best interest of our AccountMate Solution Providers and clients like you, we have evaluated and put into place some newer processes without sacrificing quality.

One of the changes that we have found both necessary and probably timely is that we are now providing our Classroom Trainings as Online offerings. While the prior experience of being able to meet and network with clients that actually came to our headquarters for training was good, we realize that efficiencies may make the online training more in line with what you and your employees need from us.

You will see below some specifics on how this latest 're-engineering' of our training has evolved. I want to take every opportunity to let you know that we strive to give your employees the in-depth Online Training on our products that they need to effectively use the AccountMate accounting software system.

I'd be grateful to hear how this Online Training works for you.

At AccountMate, the health and safety of our customers, partners, staff members are priorities for us.

Stay safe and stay healthy,

David Dierke
President & CEO

AccountMate Education Launches Online Training Class

As travel is restricted due to the pandemic, we are pleased to announce that AccountMate Education is converting our Classroom Training classes into Online Training classes. First on the list is coming up next month is the **Core Product Training Class for AccountMate for SQL and Express**. The first session is Monday through Friday, **June 8-22, 2020**.

The beauty of the Online Training class is that you have the flexibility to attend all sessions or select only the sessions that apply to you and your business. To help you decide which session(s) to attend, view the detailed *Course Outline*. To view the training dates, check the *Course Schedule*. Other information such as pre-requisites and fees are presented in the *Course Overview*. Check the section below for additional information.

The AccountMate Education Team is working on converting the other the Classroom Training classes into Online Training classes as well. We will announce them as soon as they are available.

So, stay tuned.

JUNE Online Core Product Training for AccountMate SQL/Express: Course Overview, Course Outline, and Course Schedule

Go to the [Education](#) tab on our website and click the link for [Training](#) to view the landing page and [Register](#) for the upcoming **Core Product Training Class for AccountMate for SQL and Express**.

Course Overview

This page provides the general description for the training course. It also includes information pertaining to Target Audience, Pre-requisites, fees and exceptions.

Course Outline

This page shows the topics that will be covered in each session.

Course Schedule

This page lists in detail the days and times for each session. The next session is Monday through Friday, **June 8-22, 2020**.

A **new Registration page** has been created so you can start the registration process online. Once the online form is submitted, your AccountMate Solution Provider will be your contact and be the one to discuss billing with you.

There is a fee for the training which is \$300 per session or \$2,500 for all sessions. Exception: Current **Registered Users whose company is on a Current Lifecycle Maintenance Plan** can send one trainee annually to the online Core Product Training for AccountMate SQL and Express at no-charge. We look forward to your participation in this online training opportunity.

MAY U.S. Holiday: Memorial Day



AccountMate Software Corporation headquarters will be closed in observance of the **May 25th Memorial Day Holiday**.

This may be a very personal holiday for many of you. Here at AccountMate, we wish you a safe and enjoyable holiday. Our offices will be open again on Tuesday, May 26th.

Webinar: Nowsight™ Business Intelligence (Users)

Nowsight™ will demonstrate their leading technology to take dashboards, analytics, business intelligence, and metrics to the next level. Nowsight™ stitches together all of your data sources to create a real-time, always-on, view of your company, that you can access 24/7/365. You will see examples of dashboards using our powerful visualizations, prescriptive insights, and automated alerts. Nowsight Simple BI will be introduced.



Use the link below to register for the webinar that might transform your business and the way you view data!

[Nowsight Business Intelligence Webinar](#)
May 27, 2020 (Wed) 10:00am-11:00am PDT

Webinar: APS Payments

APS Payments offers flexible and integrated payment solutions for every business. APS Payments is a gateway and processor that is

trusted by thousands of merchants daily to process payments and works diligently to get you the lowest credit card processing rates, reduce your risk, and provide the best solutions for your business. Join us for this upcoming webinar and learn more. Use the link below to register today!



[APS Payments Webinar](#)

June 3, 2020 (Wed) 10:00am-11:00am PDT

Webinar: RDI Link for Hubspot

AccountMate Registered Users can now enjoy the immense power of HubSpot CRM, integrated with AccountMate SQL! One of the highest-rated CRMs in the world, HubSpot provides: Full-featured management of companies, contacts, prospects, actions, notes, reminders, appointments, integrated email, quotes, sales, inventory analysis, pipeline management, analysis/reporting and more. Internet-based/runs-anywhere, low-cost subscription pricing, world-class support. RDI-Link provides deep bi-directional integration so that HubSpot performs as a "module" of your AccountMate system. Join us and learn more. Register today by clicking the link below.



[RDI-Link for HubSpot CRM](#)

June 24, 2020 (Wed) 10:00am-11am PDT

Extended LAN to SQL/Express Upgrade Promotion to June 30

We have been asked to extend this AccountMate LAN **upgrade promotion until June 30, 2020**. Why? Because many of you are now seeing it as an option to evaluate whether it is the time to upgrade your AccountMate LAN product to our current shipping AccountMate 11 for SQL/product line.

AccountMate LAN Registered Users are **eligible for FREE Module upgrades when upgrading to the AccountMate 11 for SQL/Express product** platform:

- **LAN Registered Users on Lifecycle Maintenance** – All Product Modules FREE*
- **LAN Registered Users on Standard Maintenance** – All Compiled Modules FREE*
- **LAN Registered Users without current Maintenance** – 5 Compiled Modules FREE*

* The System Manager Module does not qualify for free module upgrade promotion.

Talk with your AccountMate Solution Provider if an upgrade is appropriate for your business. AccountMate is committed to releasing software systems that will meet your company's requirements.

Recorded Webinar: AM 11.2 for SQL/Express

For our clients to better understand the major new features that have been included in the latest Build, AccountMate 11.2 for SQL/Express, we provide an on-demand 7/24 recorded product webinar:

[AM 11.2 for SQL/Express Users](#)

For a written features and benefits overview, we encourage you to look at the [What's New in AM 11.2 for SQL/Express](#).

2020 Payroll Tax Changes

The 2020 Payroll Tax information and changes (by State and Federal) has become available. As we learn about any Federal and/or State tax changes, you will find them noted on our [website](#).

Technical Note: Understanding the Effect of Blanket Purchase

Orders and Blanket Sales Orders

Blanket purchase orders and sales orders are used to establish and authorize sizable orders that are to be fulfilled within a specific period for a vendor or customer, respectively. This week, we publish [Article # 1138: Understanding the Effects of Blanket Purchase Orders and Blanket Sales Orders](#). This Technical Note discusses things to note when creating blanket purchase orders and sales orders. It also explains how these transactions affect the vendor, customer, and inventory item records.

Feature Focus Tips (Sales Transaction Report by State)

Version: AM11 for SQL and Express

Modules: AR

TIP: The **Sales Transaction Report by State** in AccountMate 11.2 for SQL and Express will display the following information:

Summary

- **Ship To State/Ship To City**
- **No. of Transactions**
- **Taxable Line Items**
- **Invoice Subtotal**
- **Freight Amount**
- **Sales Tax**
- **Inv Amount**

Detail

- **Ship To State**
- **Ship To City**
- **Invoice Date**
- **Invoice #**
- **Customer #**
- **Taxable Line Items**
- **Invoice Subtotal**
- **Freight Amount**
- **Sales Tax**
- **Inv Amount**

Version: AM11.2 for SQL and Express

Modules: AR

TIP: The **Taxable Line Items** amount in the **Sales Transaction Report by State** is the sum of all taxable inventory line items sales amount in the invoice less discount. The freight amount, even if taxable, is excluded from the **Taxable Line Items** amount.

Version: AM11.2 for SQL and Express

Modules: AR

TIP: The **Invoice Subtotal** amount in the **Sales Transaction Report by State** is the sum of all taxable inventory line items sales amount in the invoice discount. Finance charges that are added to the invoice are excluded from the **Invoice Subtotal** amount.

Version: AM11.2 for SQL and Express

Modules: AR

TIP: The **Invoice Amount** in the **Sales Transaction Report by State** is the sum of Invoice Subtotal, freight (taxable or non-taxable), and sales tax. Finance charges that are added to the invoice are excluded from the Invoice Subtotal amount.

Tech Support Tips

Versions: AM11 for SQL and Express

AM10 for SQL, Express, and LAN
AM9 for SQL, Express, and LAN
AM8 for LAN

Modules: AR

Q: *I recorded an open credit to the wrong customer. The receipt from the open credit was deposited to the bank, the bank was reconciled, and the reconciliation was finalized. How do I fix this erroneous entry and correct customer balances?*

A: Perform the following steps:

1. Access the **Void Payment** function to void the open credit applied to the wrong customer.
2. When AccountMate asks you whether the amount was deposited to the bank, be sure to select **'Yes'**. This will create a negative receipt amount in the **Record Bank Deposit** function.
3. Record an open credit transaction for the correct customer. Be mindful of the Receipt Date; this must be the same as the Void Date (and original Receipt Date) so that the positive and negative amount falls on the same day and period. In this way, the net result is a wash (i.e., 0.00).
4. Access **Record Bank Deposit** to verify the transactions. You must see two entries for the same Receipt date; one is a negative amount while the other one is a positive amount.

Versions: AM11 for SQL and Express
AM10 for SQL and Express
AM9 for SQL and Express

Modules: AR, SO

TIP: *The **Subsidiary Module Transfer Report** provides detailed information about the journal entry batches that are transferred from the subsidiary modules to the General Ledger module during period-end closing. This report provides an audit trail and helps you verify GL account balances. You can also use this report to identify the source module and the posting period of transactions posted in General Ledger.*

Featured VSPs



NATPAY

Doculivery Online Document Management, NatPay's online document management service, is a high-touch alternative to outdated legacy storage and retrieval systems. Doculivery's robust design incorporates a unique set of adaptable modular components that can be customized to meet the needs of any organization running the AccountMate software system.

[Learn More](#)



tamlinsoftware
"Driving American Success"

OurRecords dramatically reduces the time spent chasing vendors and documents, while decreasing the likelihood of any details being missed. Instantly locate your compliance documentation for any supplier, item, employee or customer. Let your staff focus on higher payoff projects while OurRecords chases documentation for them with automatic notifications for current or pending non-compliance.

[LearnMore](#)



tamlinsoftware
"Driving American Success"

Manufacturing Conductor manages shop floor and optimizes operations by providing real-time shop floor management data for optimum scheduling and shop management, it tracks location, usage and maintenance of tooling including expendables and provides data for Theory of Constraints optimization with WIP reports to help identify the constraints for scheduling.

[Learn More](#)



Stonefield Query
Custom Reporting Solutions

Stonefield Query provides a step-by-step method to create professional business reports from information



prism
VISUAL SOFTWARE™

ServQuest is a comprehensive Route Accounting Software



RDI CONSULTING

RDI-Link provides linkage between AccountMate and most eCommerce websites including: Magento, Amazon,

stored in AccountMate. Anyone can create detailed reports, high level overview, drill-down, charts/graphs, pivot tables, and more. Stonefield Query has been customized specifically for AccountMate so you can start creating reports now.

[Learn More](#)

designed to support sales, delivery and service operations. Visual Dispatch is a graphic planning and accountability tool designed for dispatchers and route managers. MiniMate is an Android software solution for pre-order delivery, route sales and equipment service.

[Learn More](#)

AmeriCommerce, ZenCart, and more. Linkage is bi-directional, detailed, and real-time. There is extensive provision for custom-mapping, custom workflow, and custom business logic. Tight integration allows a company to leverage the power of ecommerce and AccountMate.

[Learn More](#)

Quick Links

- [AccountMate Forms](#)
- [Current Promotions](#)
- [Referral Program](#)
- [Products & Services](#)
- [Vertical Solutions Catalog](#)

- [Classroom Training](#)
- [Webinar Schedule](#)
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