

Hosting / SaaS with V2 Cloud

You have a customer that wants to host their current AccountMate system, or you have a prospect asking you about Cloud. Here are some items you need to know and keep in mind that will help make the migration to V2 Cloud easier. The number 1 thing to remember: let's take our time. If we rush someone to the cloud, this is when mistakes happen. Slowing down, doing as much due diligence as possible makes for a great customer experience!

*For current customers, they must be on or upgrading to:

- a. AccountMate for SQL/Express Version 10.1 – current
- b. AccountMate Enterprise/Enterprise Express

*What is the current database size of their AccountMate System? For prospects, they will need to estimate their current data size if they intend to convert data

* What is the CPU count and RAM needed?

*How many users do they need? We will be assigning named users to the datacenter vs concurrent users. We will need specific information to set up users later.

*Do they need the full SQL product? If yes, we recommend they license the MS SQL from Microsoft directly. If they currently have licensed MS SQL 2016 or 2019, this can be used. Leveraging MS Express is a great way to keep cost down and can be used as well.

*Do they need Microsoft Office? If yes, they can license Microsoft Office 365, or their current Microsoft Office 365 license can be deployed.

*Preferred Web browser: Google Chrome (makes accessing local printers a snap)

* Check the Customer / Prospects internet up & down speed. We suggest using the web application found at www.speedtest.net 1-2 MBPS per user on the down is ideal.

* Third Party Products will not be an issue. We do need to know in advance what third parties are going to be installed as some will need more set up, database and access to web portal etc.

* Customers must stay current on their AccountMate Life Cycle Maintenance Plans

* Customers who need modifications / customization, no problem.

*Payments are collected monthly or annually. When monthly, the preferred payment method is ACH. All billing and payments are done through AccountMate.

* You can sign up for a demo at www.V2cloud.com

Thank you for previewing this document. Please contact your Business Development Manager with any questions or when you are ready to proceed.

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