



# Summit Vendor Finance

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## Product Description

### We know I.T.

For more than 20 years, the team at Summit has been financing technology equipment for businesses across the country. Our success stems from a deeper understanding of your role as a manufacturer, dealer or reseller.

You solve problems and add value. Providing service, installation and IT management while bringing the leading OEMs to organizations across the country, you're an advisor, skillfully leading clients through the dizzyingly fast pace of technology.

As good as you are, you want more. More differentiation, more solutions, more sales.

### We can help you help your customers.

Offering your customer base a finance solution has long been a way to get a deal done. But lately, lenders seem to be more worried about their business than yours. It's their parameters, their equipment, their process and the best service only goes to the big guys.

At Summit Vendor Finance, we don't fit you into a box. We learn your sales process, strengths and design programs that make your deal easier to pay for. Our solutions push deals over the edge and drive a healthier bottom line.

## Company Profile

Summit Vendor Finance is a national, independent Lessor with nearly 22 years of profitable operations and over \$2.5 billion in originations. They deliver highly customized Financing and Leasing solutions that make it effortless for your customers to acquire the equipment, software, maintenance and/or modifications.

They are experts in providing the "one stop shopping" that allows for fast and easy execution of programs, benefiting both you and your customers. Summit's tailored program options are tailored to meet the specific needs of each customer, backed by their unmatched Platinum Partner Guarantee and highly competitive rates. To put it simply, they provide the most professional, cost effective and strategic financing solutions available.

## KEY FEATURES

- Over \$2.5 billion in equipment lease and finance originations
- Nationwide scope with extended reach into Canada
- Comprehensive leasing and financing solutions for commercial enterprises, non-profits, and state and local governments
- More than 20 years of successful performance in all economic cycles
- Solutions for businesses of all sizes

## PRODUCT COMPATIBILITY

All current versions of AccountMate

## CONTACT

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## PRODUCT LINKS

[Product Information](#)