V2 Cloud Competitive Matrix

Company	Fully Managed V2 Cloud	Partially Managed Amazon	Citrix	Not Managed Vmware	Microsoft
Product	WorkSpaces	AWS WorkSpaces	XenApp & XenDesktop	Vmware Horizon	MS Azure
Remote Administration Multiple-Users per VM		×	×	×	×
Unified Management for All Endpoints	4	4	-	-	×
Simplified Dashboard Apps access restriction	4	×	×	×	×
Admin access with ability to install custom apps Installation / Setup	-	-	~	~	~
Build a VM and go in 5 minutes	4	×	×	×	×
No user guide (Required) Don't require training to configure / setup	4	×	×	×	×
Simple network config No detailed setup documentation req'd	4	××	√ ×	×	××
Don't require specialized IT to setup Use templates to setup VM	4	×	×	×	×
Setup Workspaces within minutes Simplified apps and desktop management	4	×	×	×	×
Security	~	×	×	×	×
Certifications Compliance ready	-J		J		4
Encryption Encryption of sensitive data at rest	J	4	1	J	1
HTTPS for all pages	4	4	4	4	4
HTTPS/SSL encrypted admin dashboard Access control	~	~	•	~	~
Multi-factor authentication options Tunnelled connections	4	4	4	4	×
Data policy Data backup in multiple locations.	~	-	~	~	~
Full ransomware protection Daily replication to another location	4	- J - J	-1 -1	- J - J	1 1
Datacenter have DDoS protection	4	4	4	4	4
Apps and desktop delivery Have pre-configured RDP clients	4	×	×	×	×
Hosting Included. Web browser (Web native)	4	-1 -1	× √	××	√ ×
NO Plugin required Convert desktop apps to the cloud	4	××	×	××	××
App virtualization (included) VM Remote access (Built-in)	4	×	×	×	×
VM Remote access (Built-in) Supports Zero Client	4	4	-	-	4
Collaboration Screen sharing	4	×	×	×	×
File transfer File sync and Sharing	4	4	4	4	4
File sync and Sharing All USB Redirection	4	×	×	×	×
Automation Admin via API/ Command-line	4	4	•	•	4
Configurable snapshot	4	4	4	-	4
Desktop & Apps Management Management API access	4	~	4	~	1
VM Power Management Apps usage stats & analytics	-J -J	- J - J		- J - J	- J - J
Image management for VM		-	4		
Host & publish remote apps Advanced Windows security	4			4	4
User profile management for VM Performance	~	~	~	~	~
Consistent UX on any device HTML5 multimedia redirection	4	4	4	√ ×	×
Device-independent GUI	4	4	4	-	×
VM available 24hrs Persistent desktop	4	×	×	×	×
Managed Services Back up managemenrt	J	J	×		J
Managed hardware and software upgrades	4	×	×	×	×
Fully managed Setup Pre-Installed Software	~	×	×	×	×
Windows OS Microsoft Office	-1 -1	- J - J	-1 -1	√ ×	√ ×
Anti-Virus BYOL	4	4	4	1	×
Deployment Target	~	•	•	~	~
Cloud	-	4	-	-	×
Networking Public IP available	4	-	4	-	4
NO VPN Required Firewall security		- J - J			- J - J
Unmetered Internet Unlimited usage and bandwidth	4	××	×	× ×	× ×
Custom network config between VM	4	4	4	4	×
Integrations Active Directory (Integration)	4	4	4	-	×
VPN to on-premises network SSL-VPN Techcology (Integrated)	-1 -1	- J - J			4
Storage					
SSDs HDDs	4	×	×	×	4
Persistent Storage Migrate from HDD to SSD	4	✓ ×	✓ ×	√ ×	×
Optimization					
Optimized for Mobile devices Optimized for Latency	4				×
Optimized for voice &video Scalability	-	1	1	√	×
Up	4	√	4	×	4
Down Platforms supported	•	×	×	×	×
Desktop Chrome OS	4	4	J	J	4
Linux OSX					4
OSX Windows Mobile Platform	4	4	4	4	4
Android	4	4	1	4	4
IOS Windows Mobile	4	4	4	4	4
Monitoring / Maintenance Fully Managed	4	4	×	×	×
Live monitoring Disk & Memory Analytics	-1 -1	×	×	×	×
Notifications /Alert	4	4	-	-	4
(ISV) Application hosting Don't Req additional solution	4	×	×	×	×
Customer Support	•	••	**	**	**
Phone support - Included Email support	4	× √	× √	× √	× √
Online Chat FREE Support	4	×	×	××	×
Availability 24/7 support	~	×	×	×	×
Response within minutes Documentations	4	×	×	×	×
FAQ	4	4	•	1	1
Customer size supported Home/Individual user	4	×	×	×	×
Small Businesses Mid-size Business	4		×	×	×
Mid-size Business Enterprise	4	4	4	4	4
Pricing Fixed	4	4	~	1	×
No hidden fees Pay-as-you-go		×	×	×	×
NO Contracts required	4	4	×	×	×
NO Minimum order NO Up-front costs	4	4	×	×	×
Subscription Free trial	J	×	J	J	×
Monthly	4	4	×	-	×
Data Center Locations Distributed	4	4	4	1	4
Note: All information based on publicly	available information as	of June 2018. All tradem	arks remain the proper	ty of their respective own	ers.